

**MAY 2020—DECEMBER 2020**

ALL PROGRAMMING IMPACTED BY COVID-19

# RECREATION REPORT



## **MAY 2020—DECEMBER 2020 RECREATION HIGHLIGHTS**

- » COVID-19 Pandemic—not a highlight but reality
- » Fiscal budget year to calendar budget year
- » Breakout Summer Camp
- » Camp Kidz Squad
- » Variety of virtual programs and classes
- » Active Adult virtual BINGO and conference calls
- » Halloween House decorating contest
- » Walk Among the Monsters special event at maintenance
- » Holiday House decorating contest
- » Drive In Movie at Cypress Cove parking lot

## **SAMPLING OF NEW PROGRAMS FOR MAY 2020—DECEMBER 2020**

- |  |  |
|--|--|
| » Breakout Summer Camp<br>(COVID version of summer camp) | » Camp Kidz Squad<br>(COVID version of Kidz Squad)   |
| » Walk Among the Monsters and<br>Drive In Movie          | » Halloween and Holiday decorating<br>house contests |

## PROGRAM REGISTRATION

FISCAL YEAR	# OF REGISTRANTS	# FRONT DESK REGISTRATIONS	# ONLINE REGISTRATIONS	# NON-RESIDENT REGISTRATIONS
FY2020 -2020	2506	977 (39%)	1529 (61%)	696 (28%)
FY2019-2020	8190	5288 (65%)	2902 (35%)	1704 (21%)
FY2018-2019	9594	6287(66%)	3307(34%)	1957 (20%)

## ATHLETIC TOURNAMENT STATISTICS

SEASON	TEAMS	PARTICIPANTS	NET REVENUE
Summer 2020	-	-	-
Fall 2020	-	-	-

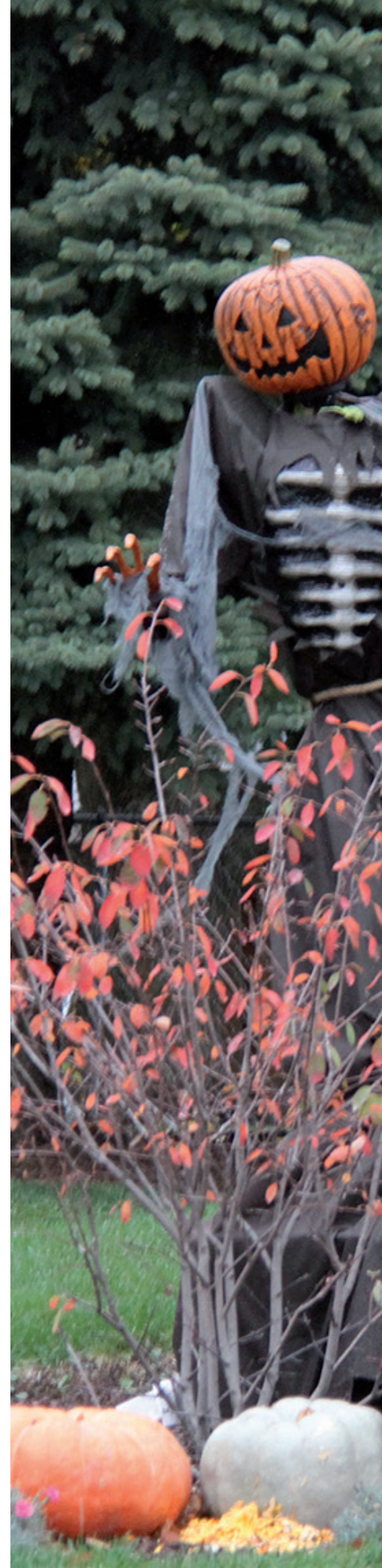
Tournaments cancelled or not offered due to the pandemic

## SEASPAR (SRA) INCLUSION

SEASON	PARTICIPANTS	INCLUSION COSTS
Fall 2020	2	\$307.63
Summer 2020	3	\$5,734.24
<b>Total</b>	<b>5</b>	<b>\$6,041.87</b>
Winter/Spring 2020	3	\$3,101.19
Fall 2019	4	\$5,465.40
Summer 2019	11	\$18,871.42
<b>Total</b>	<b>18</b>	<b>\$27,438.01</b>

## PROGRAM CANCELLATION PERCENTAGE

PROGRAM SESSION	# OF PROGRAMS	# CANCELLED	PERCENTAGE
Winter/Spring 2020	528	317	60.03%
Fall 2020	450	190	42.44%
Summer 2020	575	414	72.00%
<b>TOTAL</b>	<b>1553</b>	<b>921</b>	<b>59.30%</b>
Winter/Spring 2019	506	132	26.08%
Fall 2019	462	132	28.57%
Summer 2019	396	133	33.58%
<b>TOTAL</b>	<b>1364</b>	<b>397</b>	<b>29.10%</b>
Winter/Spring 2018	477	163	34.17%
Fall 2018	345	96	27.82%
Summer 2018	365	123	33.69%
<b>TOTAL</b>	<b>1186</b>	<b>382</b>	<b>32.18%</b>





## TOTSCHOOL / EARLY CHILDHOOD

TOTSCHOOL	STUDENTS	REVENUE
May 2020—December 2020	76	\$50,654.74
EARLY CHILDHOOD PROGRAMS	PARTICIPANTS	REVENUE
Summer 2020	8	\$1,180
Fall 2020	37	\$4,084
<b>TOTAL</b>		<b>\$55,918.74</b>

## SPECIAL EVENTS

EVENT	ESTIMATED ATTENDANCE	YEAR
Motion Explosion	Cancelled	2020
Kids Thrill at the Hill	Cancelled	2020
Jubilee	Cancelled	2020
Summer Concerts	Cancelled	2020
Movies Under the Moon	Cancelled	2020
Indian Summer Fest	Cancelled	2020
Haunted Forest Walk	Cancelled	2020
Oktoberfest	Cancelled	2020
Walk Among the Monsters	428	2020

## FITNESS

SEASON	RESIDENT MEMBER	NONRESIDENT	TOTAL FITNESS REVENUE
Summer 2020	1906	816	\$82,210.58
Fall 2020	1595	777	\$123,283.05
<b>TOTAL</b>	<b>3501</b>	<b>1593</b>	<b>\$205,493.63</b>

*Total Fitness Revenue is from all Fitness sources.*

## CAMPS

SEASON	RESIDENT	NONRESIDENT	REVENUE
Summer 2020*	227	27	\$41,643
*Breakout Camp			
Winter Camp	16	3	\$1,635
<b>TOTAL</b>	<b>243</b>	<b>30</b>	<b>\$43,278</b>

## KIDZ SQUAD

SEASON 2020	RESIDENT	NONRESIDENT	REVENUE
Before Care	-	-	-
Hybrid	28	3	\$12,770
After Care	24	3	\$6,832
<b>TOTAL</b>	<b>52</b>	<b>6</b>	<b>\$19,602</b>

# RECREATION PROGRAMS - NET PROFIT MARGIN ANALYSIS

	FUND 02 (Programs)	FUND 12 (ARC Fitness)	FUND 12 (ARC Rentals)	FUND 12 (ARC Programs)	FUND 02/12 (Combined)	FUND 02 (Programs)	FUND 12 (ARC Fitness)	FUND 12 (ARC Rentals)	FUND 12 (ARC Programs)	FUND 02/12 (Combined)
	FY17-18	FY17-18	FY17-18	FY17-18	FY17-18	FY18-19	FY18-19	FY18-19	FY18-19	FY18-19
REVENUE	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL
Budget	697,317	990,092	160,040	717,837	2,565,286	577,318	690,844	233,004	876,000	2,377,166
Actual	571,363	590,807	212,270	844,564	2,219,004	516,061	629,188	289,211	960,056	2,394,516
EXPENSES										
Budget	504,389	432,933	51,638	474,758	1,463,718	395,323	404,269	66,034	496,931	1,362,557
Actual	433,484	341,773	51,223	461,864	1,288,344	439,026	349,107	53,195	502,654	1,343,982
NET DIFFERENCE (REVENUE OVER EXPENSES)										
Budget	\$192,928	\$557,159	\$108,402	\$243,079	\$1,101,568	\$181,995	\$286,575	\$166,970	\$379,069	\$1,014,609
Actual	\$137,880	\$249,034	\$161,047	\$382,700	\$930,660	\$77,035	\$280,081	\$236,016	\$457,402	\$1,050,534
NET PROFIT MARGIN										
Budget	27.7%	56.3%	67.7%	33.9%	42.9%	31.5%	41.5%	71.7%	43.3%	42.7%
Actual	24.1%	42.2%	75.9%	45.3%	41.9%	14.9%	44.5%	81.6%	47.6%	43.9%
NET % OF COST (TARGET 18%)										
Budget	38.2%	128.7%	209.9%	51.2%	75.3%	46.0%	70.9%	252.9%	76.3%	74.5%
Actual	31.8%	72.9%	314.4%	82.9%	72.2%	17.5%	80.2%	443.7%	91.0%	78.2%

	FUND 02 (Programs)	FUND 12 (ARC Fitness)	FUND 12 (ARC Rentals)	FUND 12 (ARC Programs)	FUND 02/12 (Combined)	FUND 02 (Programs)	FUND 12 (ARC Fitness)	FUND 12 (ARC Rentals)	FUND 12 (ARC Programs)	FUND 02/12 (Combined)
	FY19-20	FY19-20	FY19-20	FY19-20	FY19-20	FY 12/31/2020	FY 12/31/2020	FY 12/31/2020	FY 12/31/2020	FY 12/31/2020
REVENUE	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL
Budget	589,742	652,550	291,150	934,064	2,467,506	211,149	347,869	135,110	350,368	1,044,496
Actual	502,347	614,254	281,928	900,740	2,299,269	66,445	208,165	69,325	144,849	488,784
EXPENSES										
Budget	488,360	392,811	59,434	532,533	1,473,138	145,032	213,627	30,887	223,017	612,563
Actual	453,764	338,403	42,767	498,079	1,333,013	90,861	158,793	3,307	75,044	328,005
NET DIFFERENCE (REVENUE OVER EXPENSES)										
Budget	\$101,382	\$259,739	\$231,716	\$401,531	\$994,368	\$66,117	\$134,242	\$104,223	\$127,351	\$431,933
Actual	\$48,583	\$275,851	\$239,161	\$402,661	\$966,256	-\$24,416	\$49,372	\$66,018	\$69,805	\$160,779
NET PROFIT MARGIN										
Budget	17.2%	39.8%	79.6%	43.0%	40.3%	31.3%	38.6%	77.1%	36.3%	41.4%
Actual	9.7%	44.9%	84.8%	44.7%	42.0%	-36.7%	23.7%	95.2%	48.2%	32.9%
NET % OF COST (TARGET 18%)										
Budget	20.8%	66.1%	389.9%	75.4%	67.5%	45.6%	62.8%	337.4%	57.1%	70.5%
Actual	10.7%	81.5%	559.2%	80.8%	72.5%	-26.9%	31.1%	1996.3%	93.0%	49.0%