

#### **MAY 2018—APRIL 2019 RECREATION HIGHLIGHTS**

- » Kids Thrill at the Hill event, 56 participants—May 2018
- » Recreation Supervisor Kim Jay resigns—July 2018
- » Recreation Supervisor Kathi Wencewicz started
- » in September 2018

PARK DISTRICT

- » Fall Festival Soccer Tournament increased to 45 teams in 2018 (26 teams in 2017)
- » Active Adult Crafting for a Cause has donated thousands of hats, mittens, scarves, etc. to local organizations in need
- » Santa's Bedtime Stories had 75 kids ready to see Santa!
- » Adult Doubles Pickleball league has doubled in numbers from last year with34 players enrolled

#### SAMPLING OF NEW PROGRAMS FOR MAY 2018—APRIL 2019

- » Kids Thrill at the Hill
- » Daddy & Me
- » Mom/Son Sock Hop
- » Mommy & Me

- » Daddy Daughter Dance
- » Advanced Cooking & World Cuisine
- » Messy Art

#### **PROGRAM REGISTRATION**

FISCAL YEAR	# OF REGISTRANTS	# FRONT DESK REGISTRATIONS	# ONLINE REGISTRATIONS	# NONRESIDENT REGISTRATIONS
FY2018-2019	9594	6287(66%)	3307(34%)	1957(20%)
FY2017-2018	9354	6547(70%	2807(30%)	1286(14%)
FY2016-2017	8980	6014(67%)	2966(33%)	1327(15%)

### **ATHLETIC TOURNAMENT STATISTICS**

SEASON	TEAMS	PARTICIPANTS	NET REVENUE
Fall 2018	100	1248	\$9,828.75
Winter/Spring 2019	133	1504	\$10,393.18
TOTAL	233	2752	\$20,221.93
Fall 2018—4 tourname	ents held		
Winter/Spring 2019—	11 tournaments he	eld	

## **SEASPAR (SRA) INCLUSION**

SEASON	PARTICIPANTS	INCLUSION COSTS
Winter/Spring 2019	5	\$5,533.13
Fall 2018	6	\$8,977.35
Summer 2018	11	\$15,522.71
Total	22	\$30,033.19
Winter/Spring 2018	8	\$6,405.41
Fall 2017	3	\$4,692.68
Spring 2017	14	\$21,959.30
TOTAL	25	\$33,057.39

### **PROGRAM CANCELLATION PERCENTAGE**

PROGRAM SESSION	# OF PROGRAMS	# CANCELLED	PERCENTAGE
Winter/Spring 2019	506	132	26.08%
Fall 2019	462	132	28.57%
Summer 2019	396	133	33.58%
TOTAL	1364	397	29.10%
Winter/Spring 2018	477	163	34.17%
Fall 2018	345	96	27.82%
Summer 2018	365	123	33.69%
TOTAL	1187	382	32.18%
Winter/Spring 2017	553	217	39.24%
Fall 2017	311	100	32.15%
Summer 2017	364	119	32.69%
TOTAL	1228	436	35.50%





# TOTSCHOOL / EARLY CHILDHOOD

TOTSCHOOL	STUDENTS	REVENUE
May 2018—April 2019	94	\$77,522,68
EARLY CHILDHOOD PROGRAMS	PARTICIPANTS	REVENUE
Summer 2019	73	\$7,384
Fall 2019	154	\$13,909
Winter/Spring 2020	102	\$11,086
TOTAL		\$109,901.68

### **SPECIAL EVENTS**

EVENT	ESTIMATED ATTENDANCE	YEAR
Motion Explosion	480	2018
Kids Thrill at the Hill	56	2018
Jubilee	10,000	2018
Summer Concerts	550	2018
Movies Under the Moon	253	2018
Indian Summer Fest	1800	2018
Haunted Forest Walk	2358	2018

### **FITNESS**

SEASON	RESIDENT MEMBER	NONRESIDENT	TOTAL FITNESS REVENUE
Summer 2018	1916	499	\$240,266.27
Fall 2018	2113	504	\$188,620.48
Winter 2019	1955	656	\$200,300.76
TOTAL	5984	1659	\$629,187.51
Total Fitness Reve	nue is from all Fitness source	25	

Total Fitness Revenue is from all Fitness sources.

## **CAMPS**

SEASON	RESIDENT	NONRESIDENT	REVENUE
Summer 2018– AC	664	41	\$126,478
Summer 2018—TT	363	9	\$80,833
TOTAL	1027	50	\$207,311

# **KIDZ SQUAD**

SEASON 2019/2020	RESIDENT	NONRESIDENT	REVENUE
Before Care	39	3	\$31,951
After Care	171	15	\$315,951
TOTAL	210	18	\$347,902

#### **RECREATION PROGRAMS - NET PROFIT MARGIN ANALYSIS**

		Fund 02 (Programs)	Fund 12 (ARC Fitness)	Fund 12 (ARC Rentals)	Fund 12 (ARC Programs)	Fund 02/12 (Combined)	Fund 02 (Programs)	Fund 12 (ARC Fitness)	Fund 12 (ARC Rentals)
	FY15-16	FY16-17	FY16-17	FY16-17	FY16-17	FY16-17	FY17-18	FY17-18	FY17-18
REVENUE	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL
Budget	1,080,400	1,117,931	267,090	87,304	51,250	1,523,575	697,317	990,092	160,040
Actual	1,039,622	1,045,832	176,020	96,512	175,312	1,493,677	571,363	590,807	212,270
EXPENSES									
Budget	842,348	904,985	237,688	24,579	40,774	1,208,026	504,389	432,933	51,638
Actual	754,225	782,584	161,842	17,403	77,253	1,039,082	433,484	341,773	51,223
NET DIFFER	RENCE (REVE	NUE OVER EX	(PENSES)						
Budget	\$238,052	\$212,946	\$29,402	\$62,725	\$10,476	\$315,549	\$192,928	\$557,159	\$108,402
Actual	\$285,397	\$263,248	\$14,178	\$79,109	\$98,060	\$454,595	\$137,880	\$249,034	\$161,047
NET PROFIT	MARGIN								
Budget	22.0%	19.0%	11.0%	71.8%	20.4%	20.7%	27.7%	56.3%	67.7%
Actual	27.5%	25.2%	8.1%	82.0%	55.9%	30.4%	24.1%	42.2%	75.9%
NET % OF C	OST (TARGE	T 18%)							
Budget	28.3%	23.5%	12.4%	255.2%	25.7%	26.1%	38.2%	128.7%	209.9%
Actual	37.8%	33.6%	8.8%	454.6%	126.9%	43.7%	31.8%	72.9%	314.4%
	Fund	12	Fund 02/12	Fund 02					
			1 4114 02/12	ruliu 02	Fund 12	Fun	d 12	Fund 12	Fund 02/12
	(ARC Prog		(Combined)	(Programs)	(ARC Fitness)		d 12 Rentals)	Fund 12 (ARC Programs)	Fund 02/12 (Combined)
	(ARC Prog	grams) (				(ARC F			
REVENUE		grams) (	(Combined)	(Programs)	(ARC Fitness)	(ARC F	dentals)	(ARC Programs)	(Combined)
REVENUE Budget	FY17-	grams) ( -18 AL	Combined) FY17-18	(Programs) FY18-19	(ARC Fitness) FY18-19	(ARC F	Rentals) 8-19	(ARC Programs) FY18-19	(Combined)
	FY17-	<b>-18 AL</b> 37	FY17-18 ACTUAL	(Programs) FY18-19 ACTUAL	(ARC Fitness) FY18-19 ACTUAL	(ARC F FY1 ACT 233	Rentals) 8-19	(ARC Programs) FY18-19 ACTUAL	(Combined) FY18-19 ACTUAL
Budget	FY17- ACTU 717,8	<b>-18 AL</b> 37	FY17-18  ACTUAL  2,565,286	(Programs)  FY18-19  ACTUAL  577,318	(ARC Fitness)  FY18-19  ACTUAL  690,844	(ARC F FY1 ACT 233	8-19 	(ARC Programs)  FY18-19  ACTUAL  876,000	(Combined)  FY18-19  ACTUAL 2,377,166
Budget Actual	FY17- ACTU 717,8	-18 AL 37	FY17-18  ACTUAL  2,565,286	(Programs)  FY18-19  ACTUAL  577,318	(ARC Fitness)  FY18-19  ACTUAL  690,844	(ARC F FY1 ACT 233 289	8-19 	(ARC Programs)  FY18-19  ACTUAL  876,000	(Combined)  FY18-19  ACTUAL 2,377,166
Budget Actual EXPENSES	FY17- ACTU 717,8. 844,50	-18 -AL -37 -64	FY17-18 ACTUAL 2,565,286 2,219,004	(Programs)  FY18-19  ACTUAL  577,318  516,061	(ARC Fitness)  FY18-19  ACTUAL  690,844  629,188	(ARC R FY1 ACT 233 289	Rentals) 8-19 TUAL ,,004	(ARC Programs)  FY18-19  ACTUAL  876,000  960,056	(Combined)  FY18-19  ACTUAL  2,377,166  2,394,516
Budget Actual EXPENSES Budget Actual	FY17- ACTU 717,8. 844,50 474,7: 461,80	-18 -AL -37 -64	FY17-18  ACTUAL  2,565,286  2,219,004  1,463,718  1,288,344	(Programs)  FY18-19  ACTUAL  577,318  516,061  395,323	(ARC Fitness)  FY18-19  ACTUAL  690,844  629,188  404,269	(ARC R FY1 ACT 233 289	8-19 **UAL ,,004 ,,211	(ARC Programs)  FY18-19  ACTUAL  876,000  960,056  496,931	(Combined)  FY18-19  ACTUAL 2,377,166 2,394,516  1,362,557
Budget Actual EXPENSES Budget Actual	FY17- ACTU 717,8. 844,50 474,7: 461,80	-18	FY17-18  ACTUAL  2,565,286  2,219,004  1,463,718  1,288,344	(Programs)  FY18-19  ACTUAL  577,318  516,061  395,323	(ARC Fitness)  FY18-19  ACTUAL  690,844  629,188  404,269	(ARC R  FY1  ACT  233  289  66, 53,	8-19 **UAL ,,004 ,,211	(ARC Programs)  FY18-19  ACTUAL  876,000  960,056  496,931	(Combined)  FY18-19  ACTUAL  2,377,166  2,394,516  1,362,557
Budget Actual EXPENSES Budget Actual NET DIFFER	FY17- ACTU 717,8: 844,56 474,7: 461,86	-18 AL 37 64 58 64 ENUE OVER E)	FY17-18  ACTUAL 2,565,286 2,219,004  1,463,718 1,288,344 (PENSES)	(Programs)  FY18-19  ACTUAL  577,318  516,061  395,323  439,026	(ARC Fitness)  FY18-19  ACTUAL  690,844  629,188  404,269  349,107	(ARC R  FY1  ACT  233  289  66, 53,	8-19 **UAL **,004 **,211  034  195	(ARC Programs)  FY18-19  ACTUAL  876,000  960,056  496,931  502,654	(Combined)  FY18-19  ACTUAL 2,377,166 2,394,516  1,362,557 1,343,982
Budget Actual EXPENSES Budget Actual NET DIFFER Budget	FY17- ACTU 717,8: 844,50 474,7: 461,80 RENCE (REVE \$243,0 \$382,7	-18 AL 37 64 58 64 ENUE OVER E)	FY17-18  ACTUAL  2,565,286  2,219,004  1,463,718  1,288,344  (PENSES)  \$1,101,568	(Programs)  FY18-19  ACTUAL  577,318  516,061  395,323  439,026  \$181,995	(ARC Fitness)  FY18-19  ACTUAL  690,844  629,188  404,269  349,107	(ARC R  FY1  ACT  233  289  66, 53,	Rentals) 8-19 TUAL 0,004 0,211 034 195	(ARC Programs)  FY18-19  ACTUAL  876,000  960,056  496,931  502,654  \$379,069	(Combined)  FY18-19  ACTUAL 2,377,166 2,394,516  1,362,557 1,343,982  \$1,014,609
Budget Actual EXPENSES Budget Actual NET DIFFER Budget Actual	FY17- ACTU 717,8: 844,50 474,7: 461,80 RENCE (REVE \$243,0 \$382,7	18 AL 37 64 ENUE OVER E) 7700	FY17-18  ACTUAL  2,565,286  2,219,004  1,463,718  1,288,344  (PENSES)  \$1,101,568	(Programs)  FY18-19  ACTUAL  577,318  516,061  395,323  439,026  \$181,995	(ARC Fitness)  FY18-19  ACTUAL  690,844  629,188  404,269  349,107	(ARC R  FY1  ACT  233  289  66, 53, \$166 \$236	Rentals) 8-19 TUAL 0,004 0,211 034 195	(ARC Programs)  FY18-19  ACTUAL  876,000  960,056  496,931  502,654  \$379,069	(Combined)  FY18-19  ACTUAL 2,377,166 2,394,516  1,362,557 1,343,982  \$1,014,609
Budget Actual EXPENSES Budget Actual NET DIFFER Budget Actual NET PROFIT	FY17- ACTU 717,8: 844,50 474,7: 461,8: RENCE (REVE \$243,0 \$382,7	779 :	FY17-18  ACTUAL 2,565,286 2,219,004  1,463,718 1,288,344 (PENSES) \$1,101,568 \$930,660	(Programs)  FY18-19  ACTUAL  577,318  516,061  395,323  439,026  \$181,995  \$77,035	(ARC Fitness)  FY18-19  ACTUAL  690,844  629,188  404,269  349,107  \$286,575  \$280,081	(ARC F  FY1  ACT  233  289  66, 53, \$166  \$236	Rentals) 8-19 TUAL 0,004 0,211 034 195 5,970 5,016	(ARC Programs)  FY18-19  ACTUAL  876,000  960,056  496,931  502,654  \$379,069  \$457,402	(Combined)  FY18-19  ACTUAL  2,377,166  2,394,516  1,362,557  1,343,982  \$1,014,609  \$1,050,534
Budget Actual EXPENSES Budget Actual NET DIFFER Budget Actual NET PROFIT Budget Actual	FY17- ACTU 717,8: 844,56 474,7: 461,86 RENCE (REVE \$243,0 \$382,7	18 AL 37 64 SNUE OVER EX 700	FY17-18 ACTUAL 2,565,286 2,219,004  1,463,718 1,288,344 (PENSES) \$1,101,568 \$930,660	(Programs)  FY18-19  ACTUAL  577,318  516,061  395,323  439,026  \$181,995  \$77,035	(ARC Fitness)  FY18-19  ACTUAL  690,844  629,188  404,269  349,107  \$286,575  \$280,081	(ARC F  FY1  ACT  233  289  66, 53, \$166  \$236	Rentals) 8-19 TUAL 1,004 1,211 034 195 5,970 5,016	(ARC Programs)  FY18-19  ACTUAL  876,000  960,056  496,931  502,654  \$379,069  \$457,402	(Combined)  FY18-19  ACTUAL  2,377,166  2,394,516  1,362,557  1,343,982  \$1,014,609  \$1,050,534

80.2%

Actual

82.9%

17.5%

443.7%

91.0%

78.2%